

# Simone Mastrogiacono

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## Job Experience:

*1 December 2015 – present:*

**Procurement operations agent - Spot Buy Specialist at Accenture in Bratislava, Slovakia.**

- procurement of goods and services;
- price negotiations;
- establishing and developing the relationship with the clients and suppliers;
- meeting needs and quality requirements imposed by requesters;
- updating and extending the database of the suppliers;
- identifying procurement opportunities.

*1 May 2015 – 31 October 2015:*

**New Entrepreneur (Erasmus Young Entrepreneurs) at Elips Slovakia in Bratislava, Slovakia.**

- Energy Harvesting project.
  - **Patent research** with PATLIB Bratislava office;
  - **Planning** the develop of **product** step by step for a period of three years;
  - **SWOT analysis, Market research** and forecast of product **prices**;
  - **Interviews** by email or skype to potential client/Early adopter in different country through **Lean Methodology** to understand how to develop the product;
  - **Business plan** development.
- Oscillating Water Column (OWC). It was analysed the Business Plan and written a **presentation** to find new partners necessary to acquire European funding through a consortium;

*15 April 2014 – 11 May 2015:*

**Startup founder for Smart Energy Floor project at Veranu in Cagliari, Italy**

Developed a project to convert kinetic energy into electrical energy with the collaboration of Chemistry department (University of Sassari) to improve piezoelectric polymer performance using a nanocomposite.

Important events selected:

- “Edison Start” in Milan;
- “Green Innovation and Investment Forum” in Stuttgart.

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## Education:

**University of Cagliari (Italy)**

[2009- 2013]

*Master degree in Electronic Engineering;*

**University of Turku (Finland)**

[08/2010-12/2010]

*Erasmus exchange;*

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## Skills:

**Language skills:**

*English (Fluent); Italian (mother tongue);*

**Software used:**

*Microsoft Office;*

*Business Plan, Business Model, Public Presentations, Entrepreneurial spirit, Project Management, Elevator pitch.*